「大阪・関西万博を見据えた水上交通観光圏形成に係るツアー造成委託業務」公募型プロポーザル募集 質問回答書

番号	質疑文書	質問事項	回答事項
1		「クルーズ船は観光本部が提案するものを使用すること。」とあるが、見積りにはどの程度の費用を見込んで盛り込めばいいか?時間単位、日単位など利用単位の指定もありましたら合わせて教えていただけないか? また、航行可能なエリア、寄港可能な港などに制限はあるか?	高付加価値旅行者向けツアー商品として販売するにあたり、ターゲットは家族・カップルなど少人数グループとしています。ついては、長さ50フィート、旅客定員15人程度のクルーズ船を想定し、航行可能エリア、寄港可能地を提案してください。費用は航行2回で概ね100万円程度と想定しています。
2	仕様書5(3)①	「別途提供する観光本部が令和4年度に作成したツアーパンフレット及びタリフを参考にし」とありますが、こちら、事前に確認させていただくことはできないか?	(別紙) をご参照ください。
3	仕様書5(4)	「現地の旅行会社向け商品販売WEBサイトに掲載することにより、効果的な発信・セールスを行うこと。」とありますが、こちらは旅行者に対する販売ではなく、旅行商品を販売する代理店などへの販売という認識でよろしかったか?	その認識で問題ありません。
4		これまでに御局で観光用途での使用が可能と見ておられるヘリポート及びクルーズ船寄港地の名称。所在、使用料を、現在判明している範囲で教えていただけるか?	御社でのこれまでの取引実績等を踏まえ、提案に係る 調査にてご対応お願いいたします。



New Travel Style in rich

HYOGO, KANSAI, JAPAN



New Travel Style in rich

HYOGO, KANSAI, JAPAN

Designed exclusively for guests coming to Osaka for the World Expo 2025, this tour offers the opportunity to experience the culture and fine cuisine of Hyogo Prefecture, Japanese sake, geiko performances, ancient works of art and historic castles.

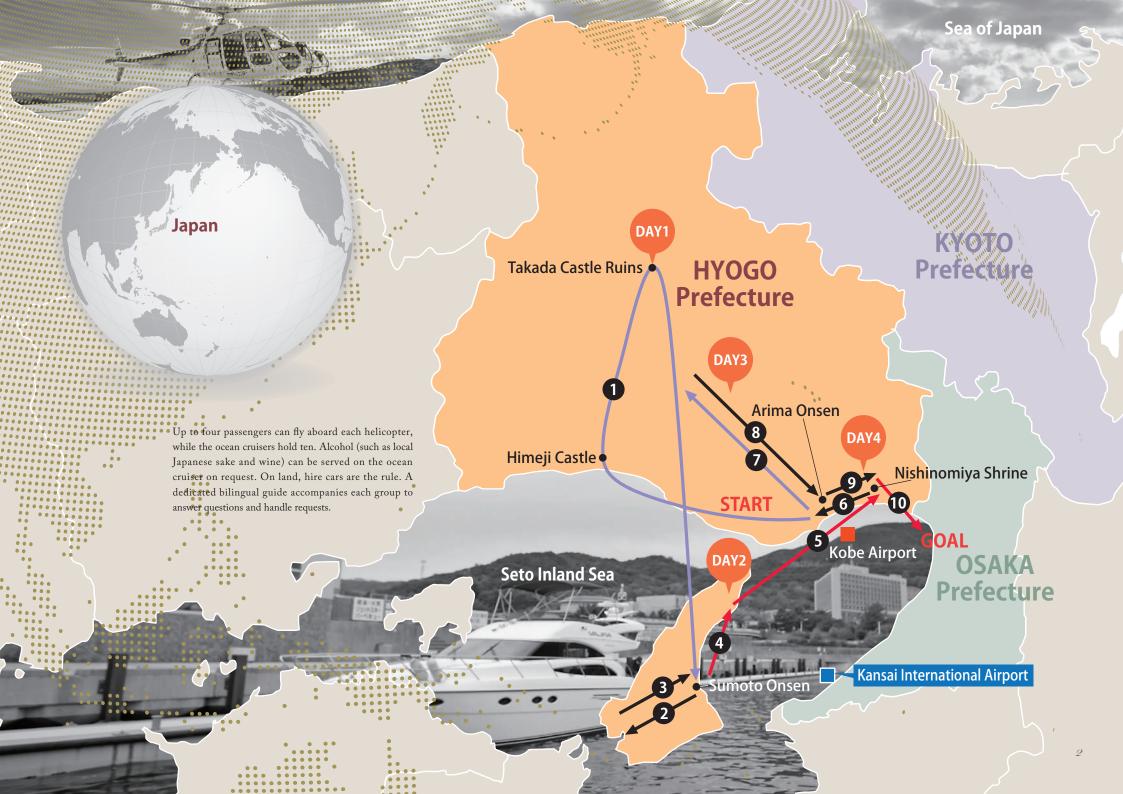
It will also provide you with a luxurious travel experience by air and by sea, avoiding delays and congestion, and freeing you from any unnecessary stress. With a focus on chartered helicopters and cruises, "getting around" will be one of the highlights of the trip, and provide a touch of luxury and elegance to your Hyogo experience.

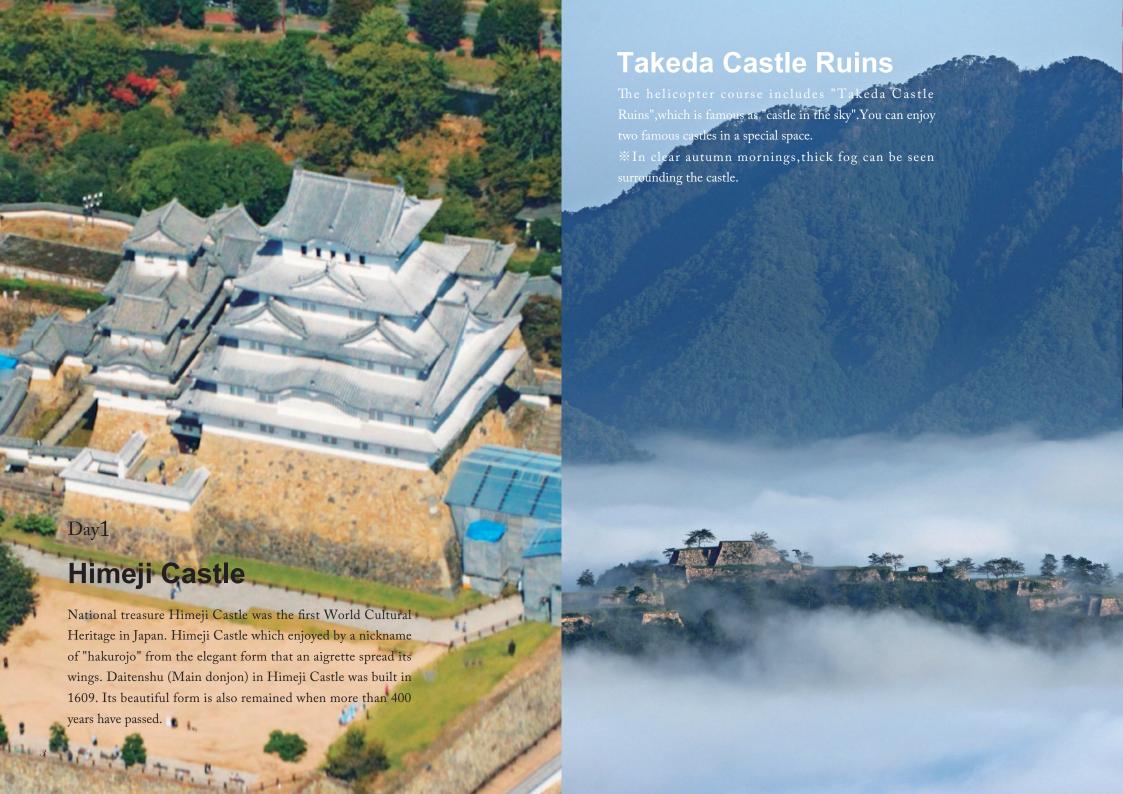
With the utmost care and attention to your personal time and space, Concierge is ready to serve you.

Experience the Real Pleasure of Travel in Hyogo

Hyogo's climate, culture, and cuisine are shaped by the Sea of Japan, the Seto Inland Sea, the Chugoku Mountains, and its islands, each of which has its own unique character. A truly luxurious experience awaits, with the opportunity to enjoy all that the climate, land and people have to offer.

- The view from the Sky / "Himeji Castle", a world Heritage, and "Takeda Castle Ruins", the castle in the sky
- · Private show / Puppet narrative or "Ningyo Joruri"
- Tea Ceremony / A tearoom designed by Tadao Ando, The Awaji Yumebutai
- · Appreciate the Miko-Kagura at private area. / Nishinomiya Shrine
- Stroll through a rice field of the "King of Sake Rice; Yamada Nishiki" with the farmers and brewers.
- · Night Time experiencing the ozashiki-asobi with Arima's Geikos / Ito Private Bar
- Taste Kobe Beef, learn its history and grilling method
- · Comfortable Sea Journey to Osaka









Puppet narrative or "Ningyo Joruri"

Awaji Ningyo Joruri is a traditional performing art representative of Awaji Island, performed with three puppets, gidayu, and futozao shamisen. Audio guides in foreign languages are available for rent at the theater. If you wish, please speak to the staff.



Taste specially selected delicacies from the sea and mountains grown on the island./ Hotel Anaga



Stay at a seaside villa with a limitless ocean view./Hotel New Awaji AMAHARA

DAY 1

9:30 KC	BE Airport
---------	------------

↓ Limonsine taxi (15min)

10:00 Private Heliport

Helicopters (20min)

Himeji Castle

Helicopters (20min)

Takeda Castle Ruins Helicopters (30min)

12:00 Private Heliport on Awaji Island

↓ Limonsine taxi (40min)

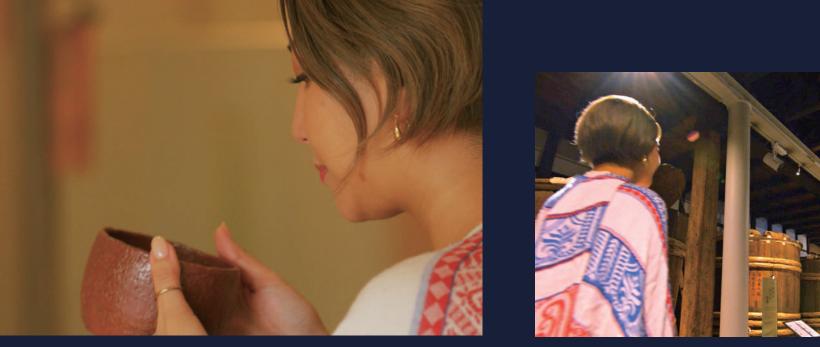
13:00 Lunch / Hotel Anaga

↓ Limonsine taxi (40min)

15:30 Accomodation / Hotel New Awaji AMAHARA







Explore the history of Japanese sake in Hyogo / Hakushika Memorial Museum of Sake

Tea room designed by Tadao Ando/Awaji Yumebutai

Awaji Yumebutai is a cultural resort complex surrounded by the ocean and abundant nature. At one corner of the complex is a tearoom designed by world class architect Tadao Ando where you can experience the world of the tea ceremony. How would you like to experience authentic tea ceremony practices while learning about the history of the art?



TEA CEREMONY / A tearoom designed by Tadao Ando, The Awaji Yumebutai

DAY2

റ	• 20) 1	D:
ッ	:30	<i>)</i>]	Pieı

- ↓ Cruises (30min)
- 10:15 Pier / Awaji Yumebutai
- ↓ Limonsine taxi (5min)
- 10:20 The Awaji Yumebutai
- ↓ Limonsine taxi (25min)
- 11:55 Lunch / Grand Nikko Awaji
 - ↓ Limonsine taxi (15min)
- 14:15 Pier / Awaji Yumebutai
 - Cruises (45min)
- 15:00 Shin Nishinomiya Yacht Harbor
 - ↓ Limonsine taxi (10min)
- 15:20 Hakushika Memorial Museum of Sake
 - ↓ Limonsine taxi(10min)
- 17:00 Nishinomiya Shrine
 - Limonsine taxi (15min)
- 18:15 Dinner
 - Limonsine taxi (45min)
- 20:40 Accomodation / Hotel La Suite Kobe Harborland







"Geiko" performance/Geiko Café Ito

Geiko Cafe Ito is a place where you can experience the dances and ozashiki-asobi from Arima' s geikos. Enjoy a moment of elegance while sipping tea or sake.



Take a foot bath. / Arima Onsen



Stay at one of the Japan's 3 oldest hot-springs Arima Onsen / TOCEN GOSHOBOH

DAY3

- 9:40 Hotel La Suite Kobe Harborland
 - ↓ Limonsine taxi (20min)
- 10:00 Private Heliport
 - ↓ Helicopters (60min)
- 11:00 Ruin of airfield / Kasai City
 - Limonsine taxi (15min)
- 11:15 Kasai City
 - ↓ Limonsine taxi (15min)
- 12:00 Lunch / Idumi
- Limonsine taxi (15min)
- 14:15 Miyake Sake Brewery
 - Limonsine taxi (50min)
- 16:05 Dinner / Tocen Goshoboh
- ↓ walk(10min)
- 20:30 Geiko Café Ito
 - ↓ walk(10min)
- 22:15 Accomodation / Tocen Goshoboh





Shin Nishinomiya Yacht Harbor

The marina is known as the port from which Mr. Kenichi Horie departed for his voyage across the Pacific Ocean in 1962. He is Japan's most famous yachtsman, and the first man in history to make a non-stop solo crossing of the Pacific Ocean.

Mr. Horie's sailboat the MERMAID is exhibited.



Comfortable Sea Journey to Osaka



DAY4

- 9:30 Tocen Goshoboh
- ↓ Limonsine taxi(30min)
- 12:00 Lunch
 - ↓ Limonsine taxi(30min)
- 14:30 Shin Nishinomiya Yacht Harbor
 - ↓ Cruises (40min)
- 15:10 Comfortable Sea Journey to Osaka

New Travel Style in Rich: Hyogo -Kansai



ITINERARY B=Breakfast / L=Lunch / D=Di			
Day1			
	Arrive at Kansai International Airport Transfer to hotel with English speaking assistant		
	Osaka		
Day2	Osaka -Kobe -Awaji	B/L/D	
Transfer to Castle Ruir Anaga. Cho narrative or			
	Awaji		
Day3	Awaji -Kobe	B/L/D	
Cruising On room design Nishinomiy local restan			
	Kobe		
Day4	Kobe -Arima Onsen	B/L/D	
Transfer to have lunch onsen, Che			
	ArimaOnsen		
Day5	Departure from Osaka	В	
Check out private crui to your hor			

I our Price	s prior to the arrival : Request, 1 month prior to the arrival : Fix all arrangements
Thenumber of pax	2 - 5 pax
Tour Price (Par Person)	¥2,500,000-

*The above price is per person based on 2 persons. occ.

*All rates quoted here are net and in Japanese Yen.

*The tour price is non-commissionable.

*Tour price can be flexible depending on condition of travel time.

Accommodations Based on 4 to 5 stars hotel class. Please see "Accommodations" as below.	
Meals	Daily breakfast at the hotels. Lunch and dinner at local restaurant/hotels are included except for your arrival/departure day.
Transfers	Private transfer/public transportation as specified in the itinerary.
Admission Fee	As mentioned in the itinerary
Guide / Assistant	English speaking guide/assistant during your stay. *Basically stay at same hotel with you.
Luggage Transfer	One luggage per person (if necessary)
Others	Government tax, service charge, tips to drivers, toll road, and parking fees

Exclusions

- •Flights
- •Transfers except for the tour itinerary
- Hotel incidental charges
- Drinks during meals
- •Personal expenses such as telephone, laundry, shopping
- •Entrance fees to museums, temples and other attractions or places of personal interests
- Travel Insurance
- Single room supplement(s) if required

Note

- *Rates quoted for transfers, transportation, sightseeing, etc. include our operating fee.
- *Should the total number of paxdrop below or exceed over, we will re-cost and the tour price will be adjusted.
- *This tour is tailor made basis, if you would like to customize, we will re-quote.

Please contact us at dmcjapan@or.knt.co.jp



Hyogo Premium Helicopter Tour Tariff

(Awaji option / Tajima option)





About Hyogo prefecture



Hyogo Prefecture is adjacent to Kyoto and Osaka, and is conveniently located near Kansai International Airport and Kobe Airport.

In addition, Hiroshima Prefecture and the Shikoku region are located close to Hyogo Prefecture, making it a perfect hub to stay when traveling from Kyoto to Hiroshima, or Shikoku.

Alternatively, the region's many unique contents make it a viable option for enriching your itinerary when traveling from Kyoto to Hiroshima or Shikoku.





Among them, we will introduce tour courses in the "Tajima Area" at the northern end of Hyogo Prefecture and the "Awaji Area" at the southern end.

Awaji option:

Zen Wellness and Traditional/Cultural Inheritance Journey: Appreciation of Folk Performing Arts and Hyogo's Food Culture



Day	Time	Transporta tion	Itinerary	Note		
1	17:00 19:00 19:30 20:00	Private vehicle Helicopt er	Meet with a guide and move to restaurant [Dinner]Enjoy award winning Kobe beef in Teppanyaki Move to Kobe airport Sunset or gorgeous night view helicopter flight en route to a hotel Arrive at hotel and check in. Grand Nikko Awaji / Luxury or Junior Suite >	B:─ L:─ D:○		
2	10:20 10:40 15:00 15:20 15:50 16:40 18:00	Private vehicle	【BF】Hotel (Western Breakfast) After breakfast, meet with a guide and go for a short walk in the hotel property designed by Tadao Ando Move to Zenbo Seinei Zen Experience and enjoy Zen cuisine for lunch Move to Honpuku-ji temple Visit Honpuku-ji temple that is also designed by Tadao Ando Move to hotel Relax at the hotel with onsen (natural hot spring) 【Dinner】Meet with a local guide at the hotel lobby and go for a foodie tour < Hotel New Awaji / Villa Rakuen or Amahara>	B:() L:() D:()		
	Option A: Private use of Zenbo Seinei •Special private charter of the wilderness mindfulness. You can get time to face yourself without any worries. Option B: Special private performance of "Awaji Ningyo Joruri" at Shunyoso, an old private house with a garden that has been designated a national cultural asset. •Private use of house for 2 hours that is located 10 min. from a hotel •Guided tour of the heritage house by the owner •Awaji Ningyo Joruri is a traditional performing art that was born in Awaji island and has a 500-year history and is recognized as a Japanese Heritage. Normally, shows are held at a facility about 40 minutes away by car, but for this tour, performers will come to this private house for a special private performance.					
3	9:50 10:30 12:00 12:30 14:30 15:00 16:00 16:45	Private vehicle Helicopt er	[BF]Hotel (Japanese or Western breakfast) Move to Izanagi shrine Special purification ceremony and tour of the shrine Move to farmer restaurant, Yumegura [Lunch]French style lunch Move to Ei Make your own little incense bag at historical incense shop Move to Hotel New Awaji (Yumebutai) Fly to Kobe airport (end of tour)	B:() L:() D:		
	Option C: Visit a local kiln that produces tableware, called "awabi ware" •It is used extensively in delicious local restaurants and well-loved by the local community. •You can see at the Yumegura restaurant or bars visited during foodie tour *Switch with the incense bag experience or add after the incense experience by adding extra night.					

Option D: Explore isolated island, Numashima, the island of beginning of Japan

Add extra night and visit this island with population of a few hundred people

Highlights



Fine Kobe beef dinner at a teppanyaki steak restaurant that has been dedicated to Kobe beef since its establishment



The city of Kobe is said to have a night view of 10 million dollars. It is like a star on earth.



Awaji Yumebutai - designed by famous architect, Tadao Ando



Iconic Zenbo Seinei building located in the forest



Room with private open-air bath at New Awaji



A traditional puppet show in which three people move one body together.



Special ceremony at the sacred shrine dedicated to Izanagi, the god who presided over the birth of Japan.



Incense in Japan began on Awaji Island. We will visit Ei, the Mecca of incense.

Awaji option:

Zen Wellness and Traditional/Cultural Inheritance Journey: Appreciation of Folk Performing Arts and Hyogo's Food Culture



Price	Inclusion	Price (per group) for optional tours	Inclusion (for optional tours)
1 pax: JPY 1,663,000 2 pax: JPY 892,400/Person 3 pax: JPY 652,000/Person 4 pax: JPY 555,000/Person *Price is subjected to change depending on seasons	 Guide Private vehicle Helicopter ride Accommodation Daily breakfast Meals and experiences mentioned in itinerary 	Option A: Private use of Zenbo Seinei JPY 827,000/Group Option B: Private puppet show performance at heritage house "Shunyoso" 1 pax: JPY 654,400 2 pax: JPY 327,200/Person 3 pax: JPY 18,200/Person 4 pax: JPY 163,600/Person Option C: Visit "awabi ware" kiln 1 pax: JPY 27,200 2 pax: JPY 13,600/Person 3 pax: JPY 9,100/Person 4 pax: JPY 6,800/Person Option D: Visit isolated island, Numashima ·Contact us for details	Option A: Private usage of building, lecturer, and experiences Option B: Extension of guide and private vehicle, heritage house, and private puppet show Option C: Extension of guide and private vehicle Option D: Roundtrip ferry tickets, guided tour in the island, lunch
Tour duration	Starting date	Cut off	Cancellation policy
2 nights 3 days Starting day must be between Tuesdays and Sundays		Contact us for details	15 days and 8 days before: 20% 7 days and 72 hours before: 30% 72 hours and 24 hours before: 50% Less than 24 hours before: 100%
Number of pax	Language	Meal	Access to a meeting point
Min. 1, Max 4 English		Vegetarian meal available with advance notice	Included from anywhere in a city of Kobe *Additional fee applies for other area
Notes	Contact		
 Helicopters may not fly in bad weather. In that Due to the limited luggage space on the helicop Additional drinks at meal will need to be paid at Casual clothing is recommended for Zen experie 	Beauty of Japan E-mail: info@bojinc.com Point of contact: Noguchi, Kusunoki		

14:30

15:30

Helicopter

Private hire



Highlight



We will setting special seminar on sake by an expert Sake meister



Dinner course of special local wagyu beef



Asanoya ryokan run by a descendant of the castle lord



Marriage of sake from each area of Hyogo selected by Sake master with special local wagyu beef



YUGAKI experience in Arayu, center of Yumura



Learn about roots of Tajima beef and differences with Kobe beef before dinner



We will hear story of sake brewing from TOJI, who was chief executive of Sake brewing.



Arrive at Yumura Onsen Heliport. To Kobe Airport

Arrive at Kobe Airport, transfer to your hotel



Enjoy fresh seafood lunch in Sea of Japan at ocean view restaurant.

Tajima option: Walking Tour of Yumura Onsen town, with Beauty hot spring Taste rich nature and local food of Tajima area



Price	Inclusion	Price (per group) for optional tours	Inclusion (for optional tours)
1 pax:JPY 2,416,300 2 pax:JPY 1,214,200/Person 3 pax:JPY 813,500/Person 4 pax:JPY 613,100/Person *Price is subjected to change depending on seasons	Day 1: Helicopter transfer, guide, private car transfer, Daijoji temple admission fee, lunch, sake tasting seminar, dinner, accommodation at Asanoya (Semi suite room with private hot spring) Day 2: Guide, private car transfer, hotel breakfast, town walking tour, YUGAKI experience (with eggs and raw caramel), lunch (coffee & make local sweets experience), helicopter transfer	Option A: Private Spa (60 minutes) JPY 33,000/Person Option B: Wellness guide about hot springs (30 minutes) JPY 7,000/Person Option C: Semi suite room with a private hot spring at newly renovated Asanoya JPY 102,000/Person *If only one person stays, the price is JPY 204,000.	Option A: Translation guide Whole body lymphatic massage (can be extended) Option B: Translation guide Option C: Room upgrade
Tour duration	Starting date	Cut off	Cancellation policy
1 nights 2 days	All seasons available	No limited Please contact us first.	15 days and 8 days before :20% 7 days and 72 hours before :30% 72 hours and 24 hours before:50% Less than 24 hours before :100%
Number of pax	Language	Meal	Access to a meeting point
Min. 1, Max 4	English	Vegetarian meal available with advance notice	Included from anywhere in a city of Kobe *Additional fee applies for other area
Notes	Contact		
 Helicopters may not fly in bad weather. In that Due to the limited luggage space on the helicop If you want to spa, you have to book before star Drinks are not included for lunch on Day1. Add 	Beauty of Japan E-mail: info@bojinc.com Point of contact: Noguchi, Kusunoki		



The entire Sasayama Castle town, where vestiges of the Edo period can still be seen, serves as a hotel, where you can stay the night in historic buildings such as the renovated mansions of prestigious families and row houses from long ago. Each room has its very own, unique atmosphere with the architecture of the time preserved so you can experience a bit of life in old Japan. At the restaurant you can enjoy meals made with a focus on Tamba Sasayama ingredients and Tamba Sasayama cuisine crafted with French techniques that capture the flavors of the four seasons and allow you to savor the local climate..



Enjoy a guided tour of the live fish auctions and facilities at this fishery cooperative, which is home to a fish preserve, a rarity even in Japan. Visitors can watch fish auctions as they flop around from the viewpoint of buyers. Together with the head of the only sushi shop in Akashi that possesses the right to directly participate in the Akashiura Fisheries Cooperative auctions, you can get up close to the auction while listening to an explanation of the action. Later, head to a privately chartered counter at the Akashi Uramasa main location where you can choose a fish from the preserve which will be prepared and served as sushi on the spot.

Activity time: About 140 minutes

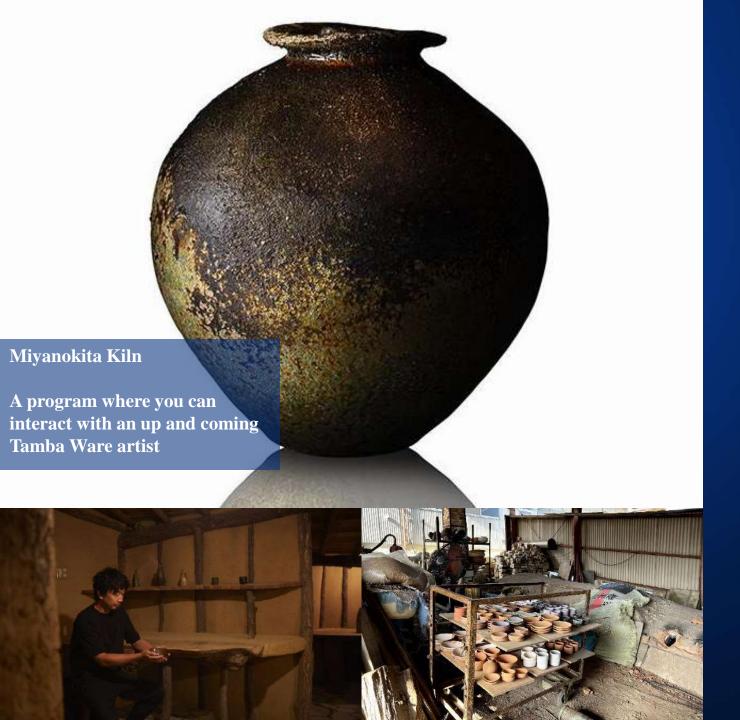
[Schedule]

•Auction tour: 40 minutes

•Travel: 10 minutes

·Sushi lunch: 90 minutes

Q&A is available at all times.



Tamba Ware is a product of one of Japan's six ancient kilns, with a history of 800 years that has been passed down to today. This program gives visitors the chance to interact at a potter's kiln in the hidden village of Tachikui, where Tamba Ware is produced. There are nearly 60 pottery workshops in this mountain village, where its symbol, the oldest existing ascending kiln in Tamba, can still be seen.

The program includes a talk about Tamba Ware by potter Masahiko Imanishi, a visit to an earthen gallery made by a famous Japanese plasterer, with optional activities according to guest requests such as a pottery lecture, a visit to the neighboring ancient kiln site, and a tour of the nearby art museum.

Activity time: About 90 minutes

[Sample schedule]

- Talk by potter Imanishi: 40 minutes
- •Gallery tour: 20 minutes
- •Q&A: 30 minutes

Schedule content can be arranged on request.



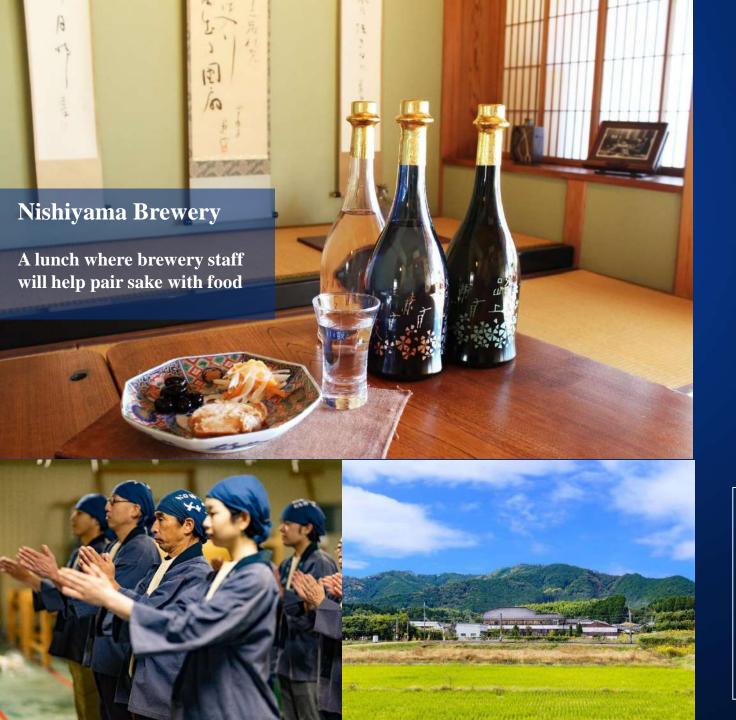
This Japanese restaurant is run by a local chef.

Instead of being influenced by city foods and popular dishes, they focus on ingredients that can only be sourced locally, local production for local consumption, juicy local vegetables and wild game, river fish, and seafood from the nearby ocean for an abundance of items. They also offer course meals that incorporate old-fashioned Japanese traditional items such as sun-dried rice, pickles, preserved foods boiled in soy sauce, and miso.

[Sample course]

Maekawa course with seven items

- •Appetizer
- ·Squid and giant radish stew
- · Yuzu vinegar
- Kizushi (fish pickled in vinegar)
- ·Rice cooked in a clay pot over charcoal
- ·Fruit



This brewery carries on with the techniques of Tamba style sake brewing while taking on new challenges. Each November they offer a prayer to the god of sake (photo on bottom left) to ensure a successful year of brewing. Established in 1849, the third generation head of the brewery was close friends with poet Kyoshi Takahama, who was active from the Meiji to Showa periods. Thanks to this relationship, intellectuals and artists of the time gathered at cultural salons in Sasaan, a building which is now designated as an **Important Cultural Asset. Here visitors** can enjoy a lunch featuring sake and food pairings.

Sit back, relax and enjoy the mariage of Japanese sake and a menu of foods made with plenty of local vegetables and fermented foods taken from hints of traditional sake brewery workers meals at Nishiyama Brewery.

[Schedule]

Activity time: About 2 hours

- Talk by brewery staff
- •Explanation of Japanese sake and food by brewery staff
- •The menu consists of an appetizer, main course, rice, soup, dessert, and seven varieties of sake

A tour of the paddies where sake rice is cultivated can be arranged on request.

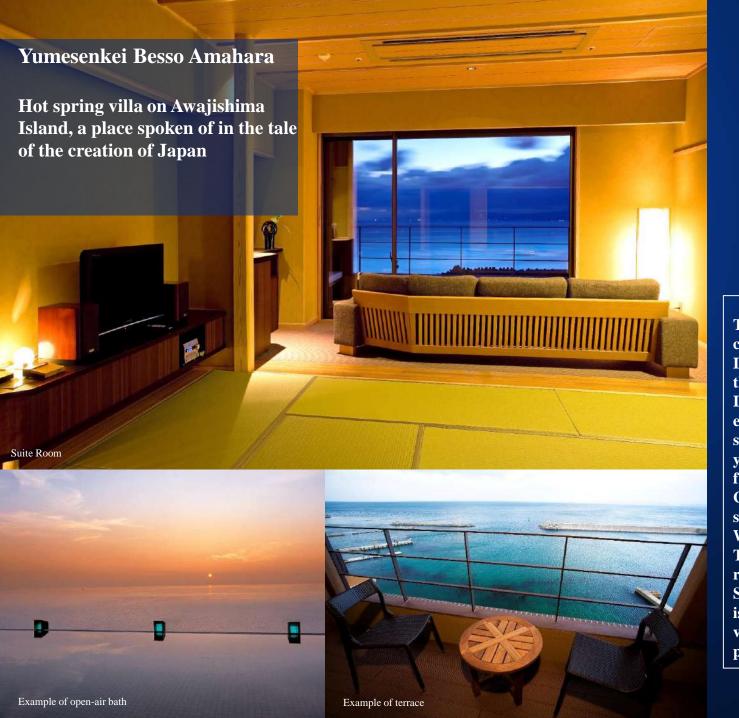


This detox wellness retreat is based on the concepts of Zen. Zen, meditation, and food help adjust the balance of body and mind in just a short period of time. After the Zen activity, you can enjoy a healthy Zen priest's meal that balances the body to the core, including rice porridge, tofu, and Awajishima Island vegetables. Come for a mind and body healing experience among the seasonal scenery of Awajishima Island, stretching out in all directions as far as the eye can see.

Activity time: About 4.5 hours

[Schedule]

- ·Zen Wellness
- ·Zen priest's meal
- ·Zen writing
- ·Zen tea
- ·Zen fragrance



This Japanese inn is based on the concept of a seaside villa on Awajishima Island, a place spoken of in the tale of the creation of Japan.

It has a total of 18 rooms and each one is equipped with your very own private spa. Enjoy the feel of the sea breeze on your skin while you gaze at the ocean from a hot spring bath.

Choose your preferred room from a selection of suites, mixed Japanese and Western style rooms, twin rooms, etc. The two maisonette villas are located right on the ocean.

Surrender yourself to the slow flow of island time and enjoy a fulfilling vacation here. This villa is the perfect place for a relaxing retreat.



Dinner is served at the main dining hall.

Meals incorporate a variety of seasonal ingredients such as a rich selection of seafood caught by local fishermen in the Seto Inland Sea, and Awaji Japanese Beef, which is the origin of the world famous Kobe Beef. First, allow the alluring scents to stimulate your appetite, appreciate the visual qualities, then enjoy the flavors. Each dish features carefully-selected seasonal ingredients that are prepared to bring out their true flavors, with plenty of Western ingredients incorporated to create the perfect balance of Western and Japanese flavors in creative Amahara style cuisine. We await you with a wide selection of local Awajishima Island sakes and fine wines.



In the city of Miki, known as the oldest forge town in Japan, listen to Shigeki Tanaka, the fourth head of Kazuyuki Tanaka Knife Manufacturing and the only craftsman in the city to manually forge kitchen knives, talk about his craft, then take part in a forging activity where you hammer red hot steel on your own while Tanaka provides advice.

This program offers the rare chance to receive instructions directly from a knife craftsman who produces pieces loved by kitchen knife fans from around the world.

Activity time: About 2 hours

[Schedule]

- •Talk by craftsman Shigeki Tanaka
- Forging activity
- ·0&A
- ·Shopping at the gallery